

SERVICES BY MAITRI

Bring us in anywhere. We ship it from there.

Product strategy, agentic engineering, traditional software development, data management via MARÉ Insights, and operations management — under one roof, one engagement, one accountable owner. Bring us in to refine the vision, build to a spec, or take over something that's stuck. We plug in at any tier and stay through production.

THE PROMISE | Two models. One outcome: high-quality software delivered your way.

01 HOW WE DELIVER

Two delivery models. One delivery org.

Agentic Development pairs you with a senior engineer commanding a fleet of AI agents — 3–5× the throughput of a traditional offshore team, with continuous delivery, AI governance protocols, and full code ownership. **Traditional Software Development** gives you a dedicated team in Kathmandu with 15+ years of executional rigor — architecture, UI, test strategy, full-stack, and integration. Pick agentic when you can move fast on requirements. Pick traditional when scope, scale, or governance call for it. Blend them when reality demands both.

02 WHAT WE COVER

Four disciplines. One accountable owner.

- ✓ **Product Development** — design, security risk assessment, roadmap workshops, feature refinement, user support model
- ✓ **Software Development** — architectural review, UI design, test strategy, full-stack, system integration & APIs
- ✓ **Agentic Capabilities** — same scope at 3–5× throughput, continuous delivery, AI governance, full ownership
- ✓ **Data Management** via MARÉ Insights — warehousing, BI strategy, quality, modeling, ETL, enrichment
- ✓ **Operations Management** — implementation strategy, cloud cost, configuration support, BPO & BPA
- ✓ Onshore leadership, offshore execution, agentic velocity where it earns its keep

03 WHERE TO PLUG US IN

Any tier of the lifecycle. One engagement.

- 01 **Refine the vision** — product workshops, roadmap design, security risk assessment, feature shaping
- 02 **Build to a spec** — MVPs, v1 products, full-stack development, integrations, UI
- 03 **Take over something that's stuck** — legacy modernization, broken builds, stalled roadmaps
- 04 **Unblock data work** — onboarding delays, mapping, enrichment, ETL via MARÉ Insights
- 05 **Run the operations** — implementation, cloud cost, configuration, business process automation

04 SUCCESS PRINCIPLES

What stays the same — both models, every engagement.

01 Future-ready architecture

Well-documented design lets us identify risk up front and lock in a shared vision. Methodologies that allow configuration change without rebuilding the solution from scratch — every assumption surfaced before code.

02 Collaborative offshore execution

15+ years operating in Kathmandu. Quality engineering at offshore economics — without the time-zone friction or quality compromise that defines the category. Senior leadership embedded with every team.

03 Partner-directed outcomes

Business and technical outcomes weighted equally. From ideation and concept validation through prototyping and full-scale implementation — our executives and engineers stay with you, every step of the way.

04 Evidence-based solutions

Decades of experience solving complex technical problems. Proven technologies, established frameworks, and design patterns reduce complexity and risk on every engagement.

05 One accountable owner

A single engagement contract across product, software, data, and operations. Maitri orchestrates the work end-to-end — no vendor handoffs, no finger-pointing, no coordination tax on you.

06 Onshore leadership

U.S.-based founders with decades scaling tech companies — Cisco, WebEx, Optum, Change Health, Cedar Gate, Sungard, Tenet. Mentorship-first relationship, not a vendor transaction.

GET STARTED

Schedule a Call Today

A 30-minute conversation — no pitch deck. We'll map your roadmap to the right mix of agentic, traditional, data, and ops.

[Schedule a call →](#)

DATA · PARTNER SPOTLIGHT

Faster data. Faster revenue.

Data is its own discipline. We deliver it through **MARÉ Insights** — our partner specializing in agentic data mapping, enrichment, and warehousing. Months of contract revenue evaporate while vendors wait to onboard data; MARÉ ingests, maps, and enriches that data in minutes. One Maitri engagement; MARÉ orchestrated end-to-end.



Deploy in your environment. Your data stays under your control.

FLEXIBLE BY DESIGN

Blend models. Switch tiers. Plug us in anywhere.

Start agentic. Scale into a traditional team for a complex workstream. Blend them across a single roadmap. You're never locked into one delivery shape — and you keep the work, the code, and the context across every shift. Need compliance-grade QA alongside agentic development? We flex to fit.

No vendor lock-in. Your code, docs, and infrastructure — always yours.

Two models. One outcome: high-quality software delivered your way.